

DETLEF SYMANSKI LEADS CONSULTING MANAGEMENT SYMANSKI

Detlef Symanski leads CM:S as chief executive. In March 2004, after 13 years of working experience inside KEP-Business in- and outside Germany at several locations in Eastern and Western Europe he established his own company.

He became an in-house consultant of Direct Parcel Distribution, owned by Geo Post, in 2001 after a four-year stint as the general manager Poland for Cordes & Simon and Vice President for PEX ltd. in Warsaw. Prior to joining Geo Post, he spent 7 years working in management positions at the carrier company Cordes & Simon.

In April 1990, after ten years working in a bank, Detlef Symanski started a second career on the field of transport, spedition and logistic. He took over the position of the department leader "IT-Services and Customer Support" and deputy depot leader in Essen.

From 1993-1994 Detlef Symanski had an assignment in Spain to start-up Cordes & Simon's DPD-interests in Madrid (joint venture of Geo Post and Spanish Post called DPD Iberica)

In 1997 he was promoted and his role expanded to set-up Cordes & Simon business interests in Poland.

In 2001 he was appointed project manager of Geo Post Central and Eastern Europe Division, encompassing the DPD Czech Republic, when Geo Post took over Streck and Honold DPD-business. In 2002 he started to shape a small business unit for DPD Slovakia and joined the due diligence team around Masterlink, Poland.

Milestone achievements in the career of Detlef Symanski

- Establishment of the first DPD Depot in Spain in 1993 at Servipack
- Liquidation of hazardous goods network Sentrans in behalf of Cordes & Simon in Hagen
- Project-Leadership of key account management at Cordes & Simon in 1996
- Creation of Cordes & Simon Division Poland in 1997
- Establishment of a running network in three regions (Łódź, Lublin and Cracow) in February 1998
- Integration of two new regions (Wroclaw and Rzeszow) after one shareholder left PEX-Co-operation in August 1998
- Nomination as member of advisory board PEX ltd. Warsaw and local manager of Cordes & Simon in Poland in 1998
- Vice President of PEX ltd. Warsaw in 2000 (Financial and Operations division)
- Launching an own profitable customs agency in Łódź in 2000
- Turn round management for Direct Parcel Distribution Czech Republic in 2001
- Creation of Direct Parcel Distribution Slovak Republic in 2002
- Operational Due Diligence for Geo Post in Poland (Masterlink)

Detlef Symanski implemented his skills and experience in Consulting Management Symanski.

His vision is to achieve a co-operation between local carrier companies and networks inside the European Community. First projects proved already the possibility of fruitful, gainful and advantageous business.

13/05/04